

The *Top 10* Buyer & Seller Pitfalls

- 1.** Not having a true vision for the house you want to live in.
- 2.** Not fully understanding how to proceed in finding a new house and selling your existing.
- 3.** Looking for a house first before fully assessing the real net value of your existing home.
- 4.** Looking for a home first before evaluating financing or cash options.
- 5.** Finding a home you love and then realizing you're faced with a possibility of owning two homes or missing out on the Dream home.
- 6.** Not having a comprehensive and coordinated plan for both buying and selling.
- 7.** Assuming all Realtors are created equal.
- 8.** Not fully understanding the importance of experience and expertise to accomplish a successful move.
- 9.** Underestimating the complexity of the entire moving process and consequences of not planning first.
- 10.** Not understanding how a team of experts working together can make selling and buying a house more pleasant; at the same time maximize your dollars, save you time and most of all give you greater peace of mind.



Let us invest our reputation, experience and knowledge in the realization of your Dream Home Vision.

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