

The *Top 10* Buyer Pitfalls

The Dream Home Process™ is proven to help you find the right home, at the best value, and with less hassles. Ultimately, you will experience more enjoyment and greater peace of mind.

When you work through *The Dream Home Process™* with us you avoid these Top Ten Buyer Pitfalls:

1. Assuming the best way to find the best house is to do research completely on your own.
2. Being unaware there are more “homes for sale” than those found on MLS (Multiple Listing Service).
3. Not having the proper methods to determine the true value of the homes you think match your needs.
4. Not having adequate knowledge about construction quality or builder reputation.
5. Not having enough information about how the future will impact a particular home’s value.
6. Not having enough experience in negotiations, real estate laws, and procedures.
7. Not knowing about all financial options and the implications prior to conducting a home search or purchase.
8. Significantly underestimating the entire buying process, the problems that can arise, the cost of these problems, and the best methods to remedy them.
9. Making the assumption that it costs money to have a Realtor represent you and your interests.
10. Not having a comprehensive and organized plan to take you from where you live now to where you dream of living next.

If you would like to learn more about how you can avoid these pitfalls and achieve your *Dream Home Vision* call us at 605.336.8866



Let us invest our reputation, experience and knowledge in the realization of your Dream Home Vision.

2804 E. 26th Street, Sioux Falls
Phone: 605.336.8866
After hours: 605.359.4100
www.DreamHomeVision.com